



**MANPASAND  
BEVERAGES LTD.**

Date: -19<sup>th</sup> May, 2016

To,  
The Manager, DCS-CRD  
Corporate Relationship Department,  
**Bombay Stock Exchange Limited**  
Phiroze Jeejeebhoy Tower,  
Dalal Street, Mumbai- 400 001.

To,  
The Listing Department, 5<sup>th</sup> Floor,  
**National Stock Exchange of India Limited**  
"Exchange Plaza", Bandra-Kurla Complex,"  
Bandra (East), Mumbai-400 051.

Security ID:- **MANPASAND** || Security Code:- **539207** || ISIN:- **INE122R01018** || SERIES:-  
**EQUITY**

Dear Sir/Madam,

**Sub.:- Disclosure under Reg. 30 of SEBI (LODR) Regulations, 2015**

In compliance with the Regulation 30 of SEBI (LODR), Regulations, 2015, we hereby submit press release on financial results for the quarter and year ended on 31<sup>st</sup> March, 2016.

You are requested to take note of the same.

Thanking you,

**For Manpasand Beverages Limited**

**Mr. Bhavesh Jingar**  
Company Secretary & Compliance Officer  
Mem. No. A28011



**Encl;**  
**Press Release**



**Regd. Office** : E-62, Manjusar G.I.D.C.,  
Savli Road, Vadodara-391 775.  
CIN : U15549GJ2010PLC063283

**Factory** : E-93/94, Manjusar G.I.D.C.,  
Savli Road, Vadodara-391 775. (GUJ.) INDIA  
**Factory** :1768/1774/1, GIDC Estate, Manjusar,  
Savli Road, Dist. Vadodara-391775.

**Factory** : A/8, Agropark, Karkhiyaon,  
Varanasi. (U.P.) INDIA



Media Release

## Manpasand Beverages PAT up 47.6% in Q4 FY 2015-16 at Rs. 25.54 crore

### Financial Highlights

(Rs Crore)

	Q4			12 Months		
	FY 15-16	FY 14-15	Growth (%)	FY 15-16	FY 14-15	Growth (%)
<b>Net Profit</b>	25.54	17.30	<b>47.64%</b>	50.56	29.94	<b>68.84%</b>
<b>Net Sales</b>	230.39	120.64	<b>90.96%</b>	556.70	359.74	<b>54.75%</b>
<b>EPS (in Rs.)</b>	5.14	4.60		10.78	7.99	

**May 19, 2016:** India's leading fruit drink player, Manpasand Beverages Ltd has reported a 47.6% rise in net profit at Rs. 25.54 crore for the fourth quarter ended March 31, 2016 as against net profit of Rs. 17.30 crore in the corresponding quarter of previous fiscal. Net sales for Q4 of FY 15-16 at Rs. 230.39 crore were higher by 90.9% over previous fiscal's same quarter net sales of Rs. 120.65 crore. Earnings Per Share (EPS) for Q4FY16 was at Rs. 5.14.

For the 12 months ended March 2016, company reported a net profit of Rs. 50.56 crore against a net profit of Rs. 29.95 crore in the corresponding period last year, a growth of 68.8%. Net sales in FY 2015-16 at Rs. 556.70 crore were higher by 54.7% compared to Rs. 359.75 crore in the previous fiscal. EPS for FY 2015-16 was at Rs. 10.78.

**Mr. Dharendra Singh, Chairman & MD of Manpasand Beverages** said, "Company's flagship brand Mango Sip's sales continue to grow at a fast pace and our new urban market focused Fruits Up brand is getting a very good response from consumers. Expansion plans including setting up of a new manufacturing facility in Haryana is under process. Modernisation of Vadodara and Varanasi facilities are completed."

During the quarter, company entered into a tie up with German wholesale retail and trading major, METRO Cash & Carry and Ice cream chain Baskin-Robbins for distribution of Manpasand's flagship mango-based brand 'Mango Sip' and recently launched 'Fruits Up' brand. Company is exploring more such tie-ups in coming days it is going to forge more such alliances to increase its urban market penetration.