



MANPASAND  
BEVERAGES LTD.

June 27, 2018

To,  
The Manager, DCS-CRD  
Corporate Relationship Department,  
**BSE Limited**  
Phiroze Jeejeebhoy Tower,  
Dalal Street, Mumbai- 400 001.

To,  
The Listing Department,  
**National Stock Exchange of India Limited**  
5<sup>th</sup> Floor, "Exchange Plaza", Bandra-Kurla  
Complex," Bandra (East),  
Mumbai-400 051.

Security ID:- **MANPASAND** || Security Code:- **539207** || ISIN:- **INE122R01018**

Dear Sir/Madam,

**Sub.:- Disclosure under Regulation 30 of SEBI (LODR) Regulations, 2015**

In compliance with the regulation 30 of SEBI (LODR), Regulations, 2015, we hereby submit Media Release on Audited Financial Result for the Quarter and year ended on March 31, 2018.

You are requested to take note of the same.

Thanking you,

For Manpasand Beverages Limited

Bhavesh Jingar  
Company Secretary & Compliance officer  
Mem. No. A28011



**Encl:**

**Media Release**



Media Release

## **Manpasand Beverages net profit up 37.66% in FY 2017-18 at Rs. 99.99 crore**

- **Total Revenue grew 34% to Rs. 984.95 crore in FY17-18**
- **Company declared dividend of 5% on expanded equity base post bonus issue in the ratio of 1:1**

**June 27, 2018:** India's leading fruit drink player, Manpasand Beverages Ltd. reported Q4 and full year results for financial year ended March 31, 2018.

### **Performance Highlights for full year FY17-18:**

- Total Revenue for FY18 stood at Rs.984.95 crore, up by 34% compared to Rs. 735.02 crore last year. The growth in revenue came from Company's expanded capacity and new distribution channels across rural, semi-urban and urban centres.
- EBIDTA for FY18 grew by 31.55% to Rs.207.43 crore in FY18 against Rs.157.68 crore last year.
- Net profit rose by 37.66% to Rs.99.99 crore in FY18 as against Rs. 72.63 crore last year.
- Total Comprehensive Income rose by 38.62% to Rs. 100.20 crore in FY18 as against Rs. 72.28 crore last year.
- Company's Earning Per Share (EPS) stood at Rs.8.74 as against Rs.6.35 last year.

### **Performance Highlights for fourth quarter of FY17-18:**

- Total Revenue for Q4FY18 stood at Rs.392.95 crore, up by 39.38% compared to Rs. 281.92 crore in Q4FY17. Company's third plant in Vadodara became operational in fourth quarter of FY18.
- EBIDTA for Q4FY18 grew by 34.59% to Rs.81.12 crore against Rs.60.27 crore in Q4FY17.
- Net profit rose by 36.40% to Rs.42.74 crore in Q4FY18 as against Rs. 31.34 crore in Q4FY17.

### **Other Highlights of FY17-18:**

- The Company entered into a joint distribution tie-up with Parle Products to expand its distribution reach in eastern and western markets.
- Apart from the third plant in Vadodara that got operational in last quarter; the Company is coming up with new plants in Varanasi, Sri City and Khurda in Odisha.
- The Company is forging more modern trade tie-ups for our latest products such as Jeera Sip and Sinal. The Company is also planning to launch few more products in FY18-19.