



MANPASAND  
BEVERAGES LTD.

October 31, 2018

To,  
The Manager, DCS-CRD  
Corporate Relationship Department,  
**BSE Limited**  
Phiroze Jeejeebhoy Tower,  
Dalal Street, Mumbai- 400 001.

To,  
The Listing Department,  
**National Stock Exchange of India Limited**  
5<sup>th</sup> Floor, "Exchange Plaza", Bandra-Kurla  
Complex," Bandra (East),  
Mumbai-400 051.

Security ID:- **MANPASAND** || Security Code:- **539207** || ISIN:- **INE122R01018**

Dear Sir/Madam,

**Sub.-: Disclosure under Regulation 30 of SEBI (LODR) Regulations, 2015**

In compliance with the Regulation 30 of SEBI (LODR), Regulations, 2015, we hereby submit revised Media Release on Un-audited Financial Results for the Quarter and Half year ended on September 30, 2018.

You are requested to take note of the same.

Thanking you,

For Manpasand Beverages Limited

Bhavesh Jingar  
Company Secretary & Compliance officer  
Mem. No. A28011



**Encl:**

**Revised Media Release**

**Manpasand Beverages Limited's first half yearly revenue up by 19.10% to Rs.  
508.88 crores in FY19**

**Financial Highlights**

In Rs crore	Q2FY19	Q2FY18	%chg (YOY)	H1FY19	H1FY18	%chg (YOY)
Revenue from operations	<b>174.24</b>	<b>125.82</b>	<b>38.49</b>	<b>508.88</b>	<b>427.28</b>	<b>19.10</b>
EBITDA	<b>32.17</b>	<b>27.98</b>	<b>14.95</b>	<b>105.65</b>	<b>94.16</b>	<b>12.20</b>

**Vadodara, October 30, 2018:** India's leading fruit drink player, Manpasand Beverages Limited reported revenues of Rs. 174.24 crore for the quarter ended September 30, 2018 (Q2FY19), higher by 38.49% year on year (y-o-y). Earnings before interest, tax, depreciation and amortization (EBITDA) jumped 14.95% to Rs 32.17 crore. Net profit stood at Rs. 8.42 crore in Q2FY19.

In half year ended September 30,2018, the company's revenue stood at Rs. 508.88 crore, higher by 19.10%. Earnings before interest, tax, depreciation and amortization (EBITDA) jumped 12.20% to Rs 105.65 crore. Net profit stood at Rs. 44.80 crore.

Elaborating on the company's performance, **Mr. Dharendra Singh, Chairman & MD of Manpasand Beverages Limited** said, "Our year-to-date performance is encouraging. With our experience on expanding from the ground within India, our focused efforts on offering products as per the regional taste have paid off well. Our flagship mango drink brand 'Mango Sip' and our carbonated fruit drink brand 'Fruits Up' continued to grow across the traditional and modern trade segment. Our traditional innovative brand 'Jeera Sip' received a phenomenal response and has become one of the top most selling brands across the modern trade segment. During the quarter, the company continued to focus on enhancing its product portfolio by developing more health focused beverages.

'With joint distribution pact with Parle products being implemented on full swing, our domestic growth projects remained on schedule, to meet the strong demand. We began production at our recently inaugurated new Varanasi facility, earlier last quarter. The upcoming fruit juice and carbonated fruit drink manufacturing unit at Sricity, Andhra Pradesh will be operational by the third quarter.

#### About Manpasand Beverages:

Manpasand has is one of the major players in the juice industry with brands like Mango Sip, Fruits Up, Jeerasip, Aprilla, Manpasand ORS, Siznal, X-cite and Oxysip. The company's flagship brand, 'Mango Sip' has emerged as the third largest selling mango drink brand in the modern trade channel, as per the latest Nielsen report. The company currently has manufacturing facilities in Baroda and Varanasi. It is adding four more facilities in Andhra Pradesh (Sricity), Uttarakhand (Dehradun), Orissa (Khurda) and Haryana (Ambala).

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